



Recommendation for Action

File #: 19-1825, **Agenda Item #:** 29.

6/6/2019

Posting Language

Authorize negotiation and execution of four contracts to provide grounds maintenance and mowing services, with Abescape Group LLC; Brightview Landscape Services, Inc.; Great Western Managed Services (WBE); and Unity Contractor Services, Inc. (MBE); each for a term of five years for total contract amounts not to exceed \$4,050,000, divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Public Works.

Fiscal Note

Funding in the amount of \$270,000 is available in the Fiscal Year 2018-2019 Operating Budget of Public Works. Funding for the remaining contract terms are contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 6200 CRR3000 for these services. The solicitation issued on March 6, 2019 and it closed on April 4, 2019. Of the eight offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129231)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129231>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Claudia Rodriguez, at 512-974-2959 or ClaudiaR.Rodriguez@austintexas.gov <<mailto:ClaudiaR.Rodriguez@austintexas.gov>>.

Additional Backup Information:

These contracts will provide grounds maintenance services for over 306 acres of City medians, rights of way, Public Works steward properties, traffic calming devices and urban trails supported by Public Works (PW). Contractors will provide labor, equipment, and supervision for routine grass mowing and edging, as well as

light and heavy clearing.

The City intends to reduce green-house gas emissions by promoting the use of clean-burning and alternative fuel powered equipment. The City's Climate Protection team included emissions reduction guidelines within the scope of work which included the use of alternative fuels instead of gasoline in the large engine lawn equipment. Carbon emissions will be reduced by approximately 20-40% when compared to gasoline emissions.

This solicitation was designed with multiple zones with the possibility of a different award for each zone, allowing for greater minority and women owned business enterprise participation, greater competition and greater contractor availability to provide services for the City.

These contracts will replace the PW portion on an existing contract for general grounds maintenance, but includes additional provisions needed specific to this type of grounds maintenance. The requested authorization amounts for these contracts were determined using departmental estimates, historical spending, and allowing for a small annual increase due to additional locations, properties, and trails acquired by the City.

Abescape Group LLC, Brightview Landscape Services, Inc., and Great Western Managed Services Corporation are current providers for these services. Great Western Managed Services Corporation and Unity Contractor Services, Inc. are certified as M/WBE contractors by the City.

An evaluation team with expertise in this area evaluated the offers and scored the recommended contractors as the best to provide these services based on demonstrated company experience and qualifications, program solution including approach, equipment, training and sustainable practices, local preference, and service disabled veteran business enterprise certification.